TSCFN Idle Reduction Conference Experience

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Timeline: Oct 18 IR Workshop

Topic selected

Site, date selected

Agenda, sponsors developed

Database development

First promo e-mail

Save the date promo postcard

Promo brochure mailed

Logistics

Follow-ups and thank you notes

Late July

Early August

Late Aug. - Early Oct.

Late Aug. - Early Oct.

Early September

Mid-September

Late September

Early October

Late October



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Databases and big lessons learned

- Ω There are lots of others who will share d/bs
- **A Trucking companies are dropping like flies**
- **Access (MS) is not that easy**
 - If you are not a database expert, learn about Access de-dupe and other features before you start bringing in big d/bs from others
 - Don't ever save changes to table layout unless you add or delete a whole new column

Other lessons learned

- Start planning-- especially, outreach-- six months out rather than three
- Promote early, using planned topics, rather than actual speaker names
- Reach out to MPOs regionally, not just locally
- Be sure your organization is able to accept registrations and fees efficiently

- Pursue trucking company participation through ATA, other trade orgs
- Reach out to local delivery companies -- e.g. FedEx, Coke, UPS -- get help on this from vendors



Templates available

- **∂** Promo e-mail
- Ω Save the date card
- **A Promo brochure**
- **Sponsor and speaker guidelines**
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